

Job Title: Program Counsellor

Company Name: Network FP Knowledge Solutions Pvt. Ltd.

Location: Lower Parel, Mumbai

Mode of Working: Hybrid (Office / Home)

Qualification: Graduation

Experience: 1+ years of relevant experience

Network FP

Reviews 1,022 • Excellent

★★★★★ 4.9 ⓘ

★ Trustpilot

Company Overview:

Network FP is India's leading knowledge & community platform for financial advisors. Established in 2011, our community of over 1,000 qualified professionals are spread across 130+ cities in India. Through certifications, memberships, conferences and training programs, we help financial advisors succeed by becoming client-centric, process-driven, knowledge-based and growth-oriented. Network FP is supported by major industry stakeholders and top financial advisors of the country. Our Vision is to build a community of trusted professionals who help families achieve complete financial well-being.

Department Overview:

Counselling and registrations team drive revenue, build relationships, and help the organization meet its targets. Be part of a dynamic environment that values growth and offers exciting opportunities for sales professionals to excel and succeed.

Key Responsibilities

- Drive enrollments of leading industry programs
- Drive registrations for demo sessions.
- Follow-up and convert leads generated.
- On-boarding calls for new users

Essential Skills

- Good English and Hindi Oral Communication Skills
- Excellent sales and persuasion skills
- Team player and highly motivated

How to Apply

Please send your updated resume to sonali@networkfp.com with cc to priiti@networkfp.com